

E-NEWSLETTER

SARAWAK OIL PALM PLANTATION OWNERS ASSOCIATION



JOSEPH BLANDOI

<u>Chairman's Message</u>

Dear Members,

I am truly honored and thankful to have been elected as Chairman of SOPPOA for the 2025–2027 term. I sincerely appreciate the trust you have placed in me, and I look forward to working together as we continue to strengthen and grow Sarawak's palm oil industry during this important period.

I would also like to express my heartfelt appreciation to Mr. Eric Kwong Seng, our immediate past Chairman, for his dedicated leadership over the past years. Under his guidance, SOPPOA deepened its engagement with government agencies, expanded its role in policy advocacy, and significantly raised the Association's visibility at both the state and national levels. His steady leadership has built a strong foundation that we will continue to build on.

As I step into this role, I remain committed to working closely with the Council, Secretariat, and all our members to tackle challenges and drive the shared goal of building a responsible, sustainable, and commercially competitive palm oil industry in Sarawak. My leadership will focus on realistic and pragmatic approach to resolve issues I believe is essential in today's fast-evolving regulatory and business environment. SOPPOA must remain a voice of reason, guided by facts, operational experience, and constructive engagement.

Coming from an organized smallholders background and with experience in government-linked initiatives, I understand the important of bridging the gap between private industry players and smallholders. Both groups are essential to the success and future of our industry. As Chairman, I aim to strengthen collaboration across the entire supply chain–from estate to mill to market–so that our industry becomes more inclusive, efficient, and resilient. By improving integration, encouraging knowledge sharing, and supporting capacity building at every level, we can ensure that all players, big and small, benefit from a stronger and more transparent palm oil ecosystem.

This Apr-May 2025 newsletter shares important updates on what has been happening in recent months. I encourage all members to take some time to read through it and stay informed. Your feedback is always welcome-it helps us improve future editions and better serve your interests.

Thank you, and happy reading!



FOCUS GROUP
DISCUSSION FOR
AGRICULTURE (PALM OIL)
FOR STUDY "SARAWAK NET
ZERO STRATEGY AND
CARBON PLAN" ON 11 APRIL

1. Background

The Ministry of Energy and Environmental Sustainability Sarawak (MEESTy) recently convened a Focus Group Discussion (FGD) for the Agriculture (Palm Oil) Sector as part of state's ongoing development of a Net Zero Strategy and Carbon Plan. This FGD aimed to engage key stakeholders validating data, in exploring decarbonization strategies, and shaping Sarawak's position in the evolving global carbon economy.

SOPPOA was invited to participate alongside other major stakeholders from the palm oil industry, in support of collaboration efforts to align the sector with Sarawak's long-term environmental and sustainability goals.

2. What is a Net Zero Strategy and Carbon Plan?

A Net Zero Strategy outlines a roadmap for reducing greenhouse gas (GHG) emissions to as close to zero as possible, with any remaining emissions offset by carbon removal (e.g. reforestation, carbon capture).



A Carbon Plan supports this strategy by identifying emission sources, reduction opportunities, and mechanisms for monitoring, reporting, and verifying (MRV) progress.

Together, these plans aim to ensure Sarawak meets its climate commitments while supporting sustainable economic development.



3. What is the Sarawak Strategy?

Sarawak's Net Zero Strategy and Carbon Plan focuses on:

- Establishing a comprehensive GHG emissions inventory across sectors, including agriculture and land use.
- Implement MRV systems to continuously track emissions and measure decarbonization progress.
- Identifying feasible decarbonatization levers, such as methane capture from palm oil mill effluent (POME), improved fertilizer use, and sustainable peatland management.
- Developing carbon credit mechanism to enable participation in local and international carbon markets.
- Building carbon economy, positioning Sarawak as a leader in climate-aligned industries.

"SOPPOA is committed to working closelv with government and industry that partners to ensure industry government and partners to ensure Sarawak's palm sector remains sustainable. resilient, and competitive in the transition toward a low-carbon economy. Members are encouraged to engaged and explore ways to participate in future consultations pilot and programs", Chairman.

We are supporting the development of the Net Zero Strategy and Carbon Plan under the Ministry of Energy and Environmental Sustainability (MEESty)

About the Sarawak Net Zero Strategy and Carbon Plan Study

- Sarawak state has committed to achieving net-zero emissions by 2050 and introduced the Environment (Reduction of Greenhouse Gases) Ordinance 2023, setting the foundation to introduce the carbon levy and crediting mechanism within Sarawak.
- We are supporting the development of the Net Zero Strategy and Carbon Plan (NZCP) for the Government of Sarawak under the Ministry of Energy and Environmental Sustainability (MEESty)

Net zero strategy and sectoral emission reduction priorities and plans will influence adjustments to the carbon levy and carbon market mechanism over time

NET ZERO STRATEGY
sets Sarawak's overarching
climate targets, sectoral
emission reduction targets,
decarbonisation pathways
and plans

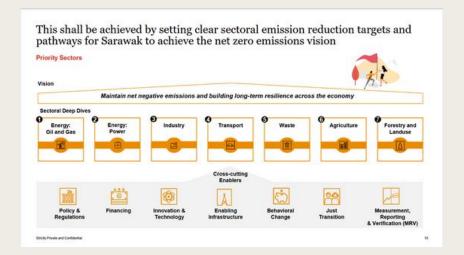
Sarawak Net Zero Strategy and Carbon Plan is a tool to achieve Sarawak's net zero ambition and strategy through carbon pricing mechanism, while the Guidelines will operationalise Sarawak's carbon crediting mechanism

CARBON PLAN

A robust carbon market including demand and supply for carbon credits and a rules-based carbon trading framework to be an enabler to scale emission-reduction projects and activities, while safeguarding co-benefits and long-term sustainability

Strictly Private and Confidential





4. How will implementation benefit Sarawak's oil palm sector?

The strategy presents several opportunities for the oil palm industry:

- Access to carbon markets: Growers and millers may be able to generate certified carbon credits through emissions reduction or carbon sequestration projects.
- Incentives for sustainable practices: Adoption of best practices may unlock financial incentives or grant eligibility.
- Enhanced global competitiveness: Stronger environmental credential can improve market access, especially in regions with sustainabilitylinked import requirements (e.g. EU).
- Support for innovation: Government focus on R&D may accelerate new technologies such as biochar, biogas, or low-emission fertilizers.

5. How can the oil palm sector support the Policy?

The oil palm sector plays a critical role and can support Sarawak's strategy through:

- Data sharing for GHG inventory validation and MRV system development.
- Adoption of decarbonization levers, such as biogas recovery, precision agriculture, and peatland water management.
- Participation in pilot projects for carbon credit generation and sustainable land use.
- Capacity building to equip estate and mill operators with knowledge on climate policy compliance and carbon reporting.







Rumah Terbuka YB Minister of Plantation and Commodities at Perkarang Pintu Gerbang, Kampung Baru, Kuala Lumpur on 19 April 2025





PROGRAM ADVISORY
COMMITTEE 2025 OF
MALAYSIAN PALM OIL BOARD
ON 21 - 24 APRIL

Opening Speech by MPOB Chairman

The Malaysian Palm Oil Board (MPOB) convened its Programme Advisory Committee (PAC) 2025 meeting on 21 April at the Bangi Resort Hotel, officiated by MPOB Chairman, Mohamad Helmy Basha. Addressing Othman industry experts and researchers, the Chairman highlighted key achievements, current challenges, and future directions for the Malaysian palm oil sector.

Despite global economic pressures and geopolitical tensions in 2024, Malaysia's palm oil industry remained resilient, with CPO prices averaging RM4,179.50 per tonne—a significant increase over the previous year—contributing to export revenue of RM109.39 billion.

He credited government initiatives, including RM100 million replanting incentives and proposed windfall levy adjustments, for supporting independent smallholders and boosting long-term productivity.

The Chairman underscored PAC's vital role in shaping impactful R&D and introduced Techno & Socio-Economics (TSE) as a new MPOB research focus area—expanding efforts beyond technical advancements to address socio-economic aspects for more inclusive industry growth.



MPOB R&D STRUCTURE **FOCUS AREAS** Climate Change Milling, Processing Yield Food Safety and Value Addition Techno & Socio-& Mechanisation Performance Mitigation and Nutrition (FN) (VA) Economics (TSE) (YP) Adaptation (SD) (MA) **PROGRAMS Planting Materials** Food Safety and Oleochemical and Economic Harvesting of the Future Climate Action (SDI) Development Technology & Quality **Nonfood Products** (YPI) (FNI) (TSE I) (VAI) Automation (MAI) Agronomic **Biodiversity** Social Development Nutrition Food and Feed **Bio-refinery** Practices to (TSE 2) Management (SD2) (FN2) (VA2) Technology (MA2) Address Yield Gap (YP2) Palm Oil Mill * Note: Technology (MA3) Integrated Pest TSE is a newly introduced focus area in the MPOB R&D structure. and Disease Since 2021, research projects under UPTE were managed under the Management "CLOUD". (YP3) In 2025, these projects were officially incorporated into the PAC under the TSE focus area. MALAYSIAN PALM OIL BOARD



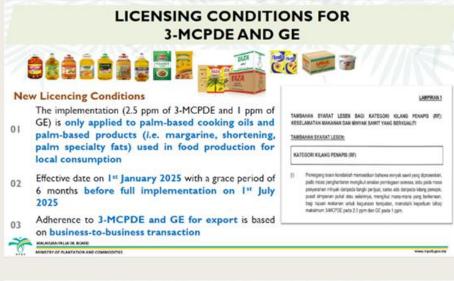
MINISTRY OF PLANTATION AND COMMODITIES

"This PAC meeting is a critical platform to spark solutions and innovations that will shape the future of the palm oil industry. Let us work together to elevate Malaysian palm oil to greater heights." Said MPOB Chairman.

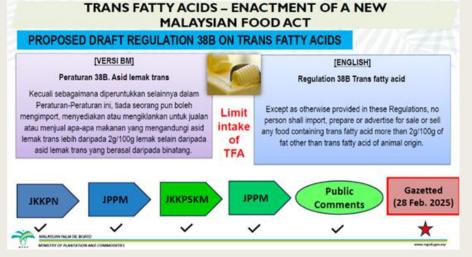
Addressing yield stagnation, Helmy called for greater adoption of biotechnology, advanced breeding, and best agronomic practices to rejuvenate ageing plantations and enhance productivity. He also stressed the urgency of climate resilience, biodiversity conservation, and sustainability certification, especially under the MSPO framework, with over 1.25 million hectares certified across smallholders.



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Key food safety issues were highlighted, including 3-MCPDE, GE, and emerging concerns over MOAH, particularly in response to EU market regulations and recent product rejections. He urged continued vigilance and improved processing standards across the supply chain.

In terms of technology, he reaffirmed the government's commitment to mechanisation and automation, supported by tax incentives and R&D partnerships. He challenged PAC members to develop scalable, multifunctional solutions for upstream operations, particularly harvesting, fruit evacuation, and loose fruit collection—a long-standing industry need.

On the international front, Helmy addressed the 24% tariff imposed by the United States, describing it as a serious trade barrier. He noted the Malaysian government's active diplomacy and ASEAN-level coordination to safeguard market access and industry competitiveness.

In closing, he urged PAC members to continue fostering innovation and collaboration, reiterating that the path forward lies in sustainable practices, productivity gains, and diversification of export markets.

MALAYSIAN PALM OIL ASSOCIATION (MPOA) 25TH ANNIVESARY GALA DINNER ON 17 MAY



Background

The Malaysian Palm Oil Association (MPOA) commemorated its 25th anniversary on May, 17, 2025, marking a significant milestone in its journey as a leading advocate for Malaysia's palm oil industry. Established in 1999, MPOA represents a broad spectrum of oil palm growers, from major plantation companies to smallholders, collectively servicing over 1.8 million hectares of oil palm plantations across the country.

Highlights of the 25th Anniversary Celebration

The anniversary was celebrated with a grand dinner event attended by industry pioneers, policymakers, and key stakeholders. Notable figures such as Raja Tun Tan Sri Datuk Sri Utama Muhammad Alias, instrumental in establishing the Federal Land Development Authority (FELDA) and Tan Sri Lee Oi Hian, Group CEO of Kuala Lumpur Kepong Bhd (KLK), were recognized for their enduring leadership and contributions to the Malaysian palm oil industry.

The event also served as a platform to reflect on MPOA's role in unifying various plantation associations and consistently advocating for the industry's interest over the past 25 years.

How Does SOPPOA Collaborate with MPOA?

SOPPOA collaborates closely with MPOA on a number of key issues that affect the broader Malaysian palm oil industry, particularly those relevant to East Malaysia. Key areas of collaboration include:

1. Policy Alignment and Joint Advocacy

 SOPPOA and MPOA frequently coordinate joint positions on policy matters such as export duties, labor policies, environmental regulations and sustainability certification (MSPO). For example, both associations have raised concerns about the disparities between West and East Malaysia in terms of logistics costs and tax burdens (e.g. Sarawak Sales Tax on CPO/CPKO).

2.Engagement with Malaysian Palm Oil Board (MPOB)

 Both are appointed members of the MPOB Board, providing a platform for collaboration on R&D initiatives, licensing issues or industry regulations.

3. Sustainability & Certification

 SOPPOA works with MPOA in addressing sustainability challenges, particularly in ensuring that small and medium growers in Sarawak are not left behind in the MSPO compliance and audit process.







BENGKEL BAGI MEMUKTAMADKAN DRAF MS DI BAWAH JAWATANKUASA TEKNIKAL OIL PALM PLANTING MATERIAL (NSC 24/TC 2) ON 19 MAY



1. About National Standard Committee on Palm Oil and Palm Oil Products (NSC 24)

Under the Standard of Malaysia Act 1996 [Act 549], the Department of Standards Malaysia is the National Standard Body responsible for developing and promoting Malaysian Standards (MS), as well as managing the national standardization infrastructure under the oversight of the Malaysian Standards and Accreditation Council (MSDAC).

At the MSDAC Meeting No. 2/2024 held on 28 November 2024, the council agreed to the appointment of the chairperson, deputy chairperson, and members of the National Standard Committee on Palm Oil and Palm Products (NSC 24) for the term 1 January 2025 to 31 December 2027.

2. Scope of NSC 24

The main scope of NSC 24 is as follows:

"To develop and monitor the implementation of standards for the oil palm industry, its products and byproducts in support of sustainable developments in various sectors ranging from planting to postharvest activities, processing and covering the entire supply chain from fresh produce to processing."

3. Functions of NSC

- To recommend to the Council strategies, programs and activities to promote industrial efficiency and development, and for consumer and environmental protection through standardization for specific sector/area;
- To identify the current and future needs and recommend to the Council on priorities in respect to standardization, both national and international;
- To recommend to the Council criteria and procedures relating to standards development in Malaysia;
- To monitor, manage and evaluate the standards development process(es) within the scope/sector as endorsed by the Council;
- To approve annual program for standards development within its scope/sector;
- To monitor, manage and evaluate Malaysia's participation in regional and international standardization activities within its scope/sector



MESYUARAT SEMAKAN
PENGIRAAN HARGA PANDUAN
HARIAN BUAH TANDAN SEGAR
(BTS) MPOB PADA 1% OER ON 26
MAY



1. Background

Malaysian Palm Oil Board's (MPOB) fresh fruit bunch (FFB) price refers to the purchase price of FFB by palm oil mills, which is derived from the prices of crude palm oil (CPO) and palm kernel (PK).

FFB prices vary across regions due to differences in CPO and PK prices, which are influenced by market forces and the deductions imposed by the mills.

The graded oil extraction rate (GOER) is also taken into account in calculating FFB prices – a higher GOER results in a higher FFB price, while a lower GOER leads to a lower price.

However, the MPOB guide price for FFB does not include harvesting wages, FFB transportation costs from estate to mill, and commission to traders (middlemen).

2. Formula for Calculating MPOB FFB Guide Price at 1% OER

Following a series of engagement sessions with the industry, the MPOB FFB Guide Price at 1% OER was officially published starting 1 July 2020, replacing the previous grading system of Grade A, B, and C.

Where:

i. the OER applied is based on the five-year average GOER from commercial FFB Processing mills.

ii. processing cost (PC) and transport cost (TC) are update at the beginning of each year based on surveys conducted on FFB mills.

iiii. he kernel extraction rate (KER) is based on the average KER by region for the previous month.

GRADED OER (2020-2024) TAHUN UTARA SELATAN TENGAH TIMUE SARAWAK 18.96 19.77 2020 19.09 19.92 19.51 19.60 19.53 19.60 19.56 19.74 2021 19.53 19.59 19.42 19.52 20.00 19.94 19.56 2023 19.10 19.29 19.68 19.59 18.93 2024 19.13 18.80 19.63 19.16 OER Semenanjung Malaysia: 19.41 Graded OER (purata 5 tahun dari kilang BTS komersial)

Region	Indicator	2024			2025		
		PC	TC-CPO	TC-PK	PC	тс-сро	TC-PI
North	Mean	64.20	38.80		70.30	39.10	
	Median	65.00	40.00	-	70.00	40.00	
	Mode	65.00	40.00		70.00	40.00	-
Central	Mean	65.80	44.10		69.50	46.60	
	Median	66.00	38.00		73.00	38.00	
	Mode	65.00	30.00		73.00	38.00	-
South	Mean	69.20	35.30	-	74.50	37.00	-
	Median	70.00	32.00		75.00	32.00	-
	Mode	73.00	32.00		80.00	32.00	

Formula Hebahan Harga Panduan MPOB Pada OER 1% [(\$CPO_{Selatani Utara/Tengah/Tensur) - C - T_{CPO}} x GOER] + [\$PK x KER] - PC GOER [(\$CPO_{Selatani Utara/Tengah/Tensur) - C - T_{CPO}} x GOER] + [\$PK x KER] - PC GOER [(\$CPO_{Selatani Utara/Tengah/Tensur) - C - T_{CPO} - ST_{CPO}} x GOER] + [(\$PK - T_{PK}) x KER] - PC GOER Sarawak [(\$CPO_{Selatani M} - C - T_{CPO} - ST_{CPO}) x GOER] + [(\$PK - T_{PK} - ST_{CPKO}) x KER] - PC GOER Di mana: GOER = Graded OER (purata 5 tahun dari kilang BTS komersial) Definisi: Kilang komersial merujuk kepada kilang yang membeli BTS dari sumber luar melebihi 50% daripada jumlah keseluruhan BTS yang diproses.

3. Proposal for Revision

MPOB has received proposal from industry stakeholders to review current formula for calculating the MPOB FFB guide price, by incorporating prevailing cost factors, particularly the cost of transporting FFB, which now includes an 8% Service Tax.

